



TEXAS LIONS CAMP, INC.

FINANCIAL STATEMENTS
FOR THE YEARS ENDED
SEPTEMBER 30, 2022 AND 2021
AND SUPPLEMENTAL SCHEDULE

INDEPENDENT AUDITORS' REPORT



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Texas Lions Camp, Inc.
Kerrville, Texas

We have audited the accompanying financial statements of Texas Lions Camp, Inc. (a nonprofit organization), which comprise the statements of financial position as of September 30, 2022 and 2021, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Texas Lions Camp, Inc. (a nonprofit organization), which comprise the statements of financial position as of September 30, 2022 and 2021, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statement section of our report. We are required to be independent of Texas Lions Camp, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibility of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the financial statement, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Texas Lions Camp, Inc.'s ability to continue as a going concern within one year after the date that the financial statement is available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statement

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Texas Lions Camp, Inc. internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statement.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Texas Lions Camp, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



Report on Supplementary Information

Our audits were conducted for purpose of forming an opinion on the financial statements as a whole. The accompanying Supplemental Schedule of Budgeted and Budgetary Actual Sources and Uses of Funds for the year ended September 30, 2022 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information, except for that portion marked "budget" on which we express no opinion, has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Davidson, Freedle, Epenkover & Oberby, P.C.

Kerrville, Texas
January 18, 2023



TEXAS LIONS CAMP, INC.

STATEMENTS OF FINANCIAL POSITION
SEPTEMBER 30, 2022 AND 2021

	<u>2022</u>	<u>2021</u>	<u>Change</u>
ASSETS			
CASH	\$ 1,778,515	\$ 4,754,394	\$ (2,975,879)
ACCOUNTS RECEIVABLE - Dues and other	37,273	71,026	(33,753)
INVESTMENTS	20,699,768	21,276,652	(576,884)
OTHER ASSETS	84,656	82,057	2,599
UNCONDITIONAL PROMISES TO GIVE, NET - with donor restrictions	460,910	146,247	314,663
INVESTMENTS - with donor restrictions	3,106,101	7,833,221	(4,727,120)
PROPERTY AND EQUIPMENT - with donor restrictions	3,117,400	-	3,117,400
PROPERTY AND EQUIPMENT, net of accumulated depreciation of \$11,121,498 and \$10,637,512	10,348,886	5,230,043	5,118,843
UNCONDITIONAL PROMISES TO GIVE, NET - with donor restrictions, held in perpetuity	7,175	7,640	(465)
BENEFICIAL INTERESTS IN TRUSTS - with donor restrictions	2,169,527	2,396,908	(227,381)
LONG-TERM ENDOWMENT INVESTMENTS - with donor restrictions	9,153,709	9,082,550	71,159
TOTAL	<u>\$ 50,963,920</u>	<u>\$ 50,880,738</u>	<u>\$ 83,182</u>
LIABILITIES AND NET ASSETS			
LIABILITIES:			
Accounts payable	\$ 1,436,212	\$ 592,315	\$ 843,897
Annuity payable	58,056	62,932	(4,876)
Line of credit	4,191,000	-	4,191,000
Total Liabilities	<u>5,685,268</u>	<u>655,247</u>	<u>5,030,021</u>
NET ASSETS:			
With donor restrictions, held in perpetuity			
Endowment fund	9,160,884	9,090,190	70,694
With donor restrictions			
Operations and capital expenditures	3,176,956	1,784,906	1,392,050
Time restricted designated as Trust funds	2,169,527	2,396,908	(227,381)
Unappropriated endowment fund appreciation	3,507,454	6,194,562	(2,687,108)
Without donor restrictions:			
Designated as Trust funds	10,424,531	19,463,830	(9,039,299)
Designated for land and buildings	10,087,113	4,966,138	5,120,975
Undesignated	6,752,187	6,328,957	423,230
Total Net Assets	<u>45,278,652</u>	<u>50,225,491</u>	<u>(4,946,839)</u>
TOTAL	<u>\$ 50,963,920</u>	<u>\$ 50,880,738</u>	<u>\$ 83,183</u>

See notes to the financial statements.



TEXAS LIONS CAMP, INC.

STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED SEPTEMBER 30, 2022 AND 2021

	<u>2022</u>	<u>2021</u>	<u>Change</u>
NET ASSETS WITHOUT DONOR RESTRICTIONS			
Support:			
Lions membership dues	\$ 396,191	\$ 438,996	\$ (42,805)
Lions Century Club	206,097	191,001	15,096
Lions 100% participation	146,810	162,751	(15,941)
Contributions	109,443	436,209	(326,766)
Other support	683,012	869,960	(186,948)
Non-Lion donations	70,221	31,036	39,185
Total support without donor restrictions	<u>1,611,774</u>	<u>2,129,953</u>	<u>(518,179)</u>
Revenue:			
Other program fees	139,825	172,561	(32,736)
Sale of promotional items	36,492	18,042	18,450
Investment income - mineral	317,316	202,454	114,862
Investment income including net unrealized gains and losses	(3,230,675)	3,024,870	(6,255,545)
Total revenue without donor restrictions	<u>(2,737,042)</u>	<u>3,417,927</u>	<u>(6,154,969)</u>
Net assets released from donor restrictions	<u>498,652</u>	<u>1,012,405</u>	<u>(513,754)</u>
TOTAL SUPPORT AND REVENUE WITHOUT DONOR RESTRICTIONS	<u>(626,616)</u>	<u>6,560,285</u>	<u>(7,186,902)</u>
PROGRAM SERVICE EXPENSES	<u>2,168,367</u>	<u>2,046,433</u>	<u>121,934</u>
SUPPORTING SERVICES EXPENSES			
General administration	520,659	512,715	7,944
Fund raising	179,452	160,971	18,481
Total supporting services expenses	<u>700,111</u>	<u>673,686</u>	<u>26,425</u>
TOTAL EXPENSES	<u>2,868,478</u>	<u>2,720,119</u>	<u>148,359</u>
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS	<u>(3,495,094)</u>	<u>3,840,166</u>	<u>(7,335,260)</u>
DONOR RESTRICTED NET ASSETS			
Contributions	1,452,023	1,018,065	433,958
Grant revenue	35,800	-	35,800
Net endowment investment income (loss)	(2,303,850)	2,566,840	(4,870,690)
Net investment income beneficial interests in trusts	(207,760)	287,759	(495,520)
Net assets released from donor restrictions	<u>(498,652)</u>	<u>(1,012,405)</u>	<u>513,754</u>
CHANGE IN DONOR RESTRICTED NET ASSETS	<u>(1,522,439)</u>	<u>2,860,259</u>	<u>(4,382,698)</u>
DONOR RESTRICTED NET ASSETS-HELD IN PERPETUITY			
Endowment fund contributions	<u>70,694</u>	<u>110,680</u>	<u>(39,986)</u>
CHANGE IN DONOR RESTRICTED NET ASSETS-HELD IN PERPETUITY	<u>70,694</u>	<u>110,680</u>	<u>(39,986)</u>
CHANGE IN TOTAL NET ASSETS	<u>\$ (4,946,839)</u>	<u>\$ 6,811,105</u>	<u>\$ (11,757,944)</u>

See notes to the financial statements.



TEXAS LIONS CAMP, INC.

STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEARS ENDED SEPTEMBER 30, 2022 AND 2021

	2022				2021			
	Program Services	Supporting Services	Fundraising	Total Expenses	Program Services	Supporting Services	Fundraising	Total Expenses
Accounting and legal	\$ 6,454	\$ 19,363	\$ -	\$ 25,817	\$ 6,559	\$ 19,677	\$ -	\$ 26,236
Advertising	23,517	1,242	-	24,759	23,885	228	-	24,113
Bank fees	2,895	6,897	-	9,792	2,647	6,534	-	9,181
Board meeting expenses	9,960	29,880	-	39,840	6,894	20,683	-	27,577
Camp activities	31,211	-	-	31,211	70,239	-	-	70,239
Computer services	3,486	10,459	-	13,945	5,350	16,050	-	21,400
Depreciation	430,323	53,663	-	483,986	441,165	53,155	-	494,320
Development expenses	19,614	-	59,303	78,917	15,455	-	46,376	61,831
Dining hall food and supplies	67,897	-	-	67,897	59,815	-	-	59,815
Dues / Subscriptions	18,537	15,452	-	33,989	17,358	14,609	-	31,967
Employee benefits	146,715	78,319	-	225,034	141,492	74,972	-	216,464
Equestrian expenses	66,103	-	-	66,103	47,524	-	-	47,524
Insurance and licenses	251,412	58,248	-	309,660	183,950	39,860	-	223,810
Janitorial	23,394	-	-	23,394	17,720	-	-	17,720
Laundry and linens	11,328	-	-	11,328	8,416	-	-	8,416
Medical expense and supplies	9,027	-	-	9,027	238	-	-	238
Miscellaneous	11,937	-	-	11,937	5,735	32,798	-	38,533
Office supplies and expense	11,797	5,339	-	17,136	6,674	3,167	-	9,841
Payroll service fees	31,545	13,519	-	45,064	25,399	10,885	-	36,284
Payroll taxes	53,248	13,819	8,469	75,536	51,929	12,728	7,990	72,647
Postage and delivery	8,972	10,150	-	19,122	8,894	7,475	-	16,369
Printing	9,261	85	-	9,346	9,541	2,080	-	11,621
Repairs and maintenance	118,345	14,841	-	133,186	124,126	15,979	-	140,105
Salaries	645,851	167,524	111,680	925,055	649,992	163,233	106,605	919,830
Store inventory	26,526	-	-	26,526	14,442	-	-	14,442
Taxes	2,632	396	-	3,028	1,107	288	-	1,395
Training / Certifications	12,887	-	-	12,887	9,208	-	-	9,208
Travel	7,476	-	-	7,476	3,112	-	-	3,112
Utilities	96,046	21,463	-	117,509	80,339	18,314	-	98,653
Work weekend	9,971	-	-	9,971	7,228	-	-	7,228
	<u>\$ 2,168,367</u>	<u>\$ 520,659</u>	<u>\$ 179,452</u>	<u>\$ 2,868,478</u>	<u>\$ 2,046,433</u>	<u>\$ 512,715</u>	<u>\$ 160,971</u>	<u>\$ 2,720,119</u>

See notes to financial statements.



TEXAS LIONS CAMP, INC.

STATEMENTS OF NET ASSETS
FOR THE YEARS ENDED SEPTEMBER 30, 2022 AND 2021

	TOTAL	WITHOUT DONOR RESTRICTIONS - UNDESIGNATED	WITHOUT DONOR RESTRICTIONS - DESIGNATED FOR CERTAIN LAND AND BUILDINGS	WITHOUT DONOR RESTRICTIONS - DESIGNATED AS TRUST FUNDS	WITH DONOR RESTRICTIONS - OPERATIONS AND CAPITAL EXPENDITURES	WITH DONOR RESTRICTIONS - TIME RESTRICTED DESIGNATED AS TRUST FUNDS	WITH DONOR RESTRICTIONS - ENDOWMENT FUND EARNINGS AND NET APPRECIATION	WITH DONOR RESTRICTIONS - HELD IN PERPETUITY
NET ASSETS - SEPTEMBER 30, 2020	\$ 43,414,386	\$ 5,417,551	\$ 4,657,455	16,843,753	\$ 858,692	\$ 2,876,444	\$ 3,780,981	\$ 8,979,510
CHANGE IN NET ASSETS	6,811,105	911,406	308,683	2,620,077	926,214	(479,536)	2,413,581	110,680
NET ASSETS - SEPTEMBER 30, 2021	50,225,491	6,328,957	4,966,138	19,463,830	1,784,906	2,396,908	6,194,562	9,090,190
CHANGE IN NET ASSETS	(4,946,839)	423,230	5,120,975	(9,039,299)	1,392,050	(227,381)	(2,687,108)	70,694
NET ASSETS - SEPTEMBER 30, 2022	<u>\$ 45,278,652</u>	<u>\$ 6,752,187</u>	<u>\$ 10,087,113</u>	<u>\$ 10,424,531</u>	<u>\$ 3,176,956</u>	<u>\$ 2,169,527</u>	<u>\$ 3,507,454</u>	<u>\$ 9,160,884</u>



TEXAS LIONS CAMP, INC.

**STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED SEPTEMBER 30, 2022 AND 2021**

	<u>2022</u>	<u>2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (4,946,839)	\$ 6,811,105
Adjustments to reconcile change in net assets to net cash from operating activities:		
Depreciation	483,986	494,320
Provision for uncollectible promises to give	16,443	3,851
Discount on promises to give	34,044	985
Amortization of annuity	7,625	7,304
Donated materials and services	(11,984)	(1,166)
Net (gain) loss on disposal of assets	(11,233)	32,798
Realized and unrealized investment (gains) losses	6,367,643	(5,241,736)
Decrease (Increase) in other accounts receivable	33,754	38,530
Decrease (Increase) in unconditional promises to give	(364,686)	(85,501)
Decrease (Increase) in other assets	20,618	(32,669)
Decrease (Increase) in beneficial interests in trusts	227,381	479,536
(Decrease) Increase in accounts payable	843,897	567,683
Contributions restricted for long-term investment	(70,694)	(110,680)
Contributions restricted for investment in property, equipment, and other	<u>(1,667,420)</u>	<u>(1,496,441)</u>
Net cash provided by operating activities	<u>962,535</u>	<u>1,467,919</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Net (increase) decrease in investments	(1,049,635)	(653,704)
Purchase of property and equipment	<u>(8,720,230)</u>	<u>(713,909)</u>
Net cash used by investing activities	<u>(9,769,865)</u>	<u>(1,367,613)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Contributions received restricted to investment in endowment	70,694	110,680
Contributions received restricted to investment in property, equipment, and other	1,667,420	1,496,441
Borrowings on line of credit	4,191,000	-
Payments on annuity payable	<u>(12,501)</u>	<u>(12,501)</u>
Net cash provided by financing activities	<u>5,916,613</u>	<u>1,594,620</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(2,890,717)	1,694,926
CASH AND CASH EQUIVALENTS, BEGINNING OF THE YEAR	<u>5,379,107</u>	<u>3,684,181</u>
CASH AND CASH EQUIVALENTS, END OF THE YEAR	<u>\$ 2,488,391</u>	<u>\$ 5,379,107</u>

See notes to the financial statements.



TEXAS LIONS CAMP, INC.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 2022 AND 2021

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Business description – The Texas Lions Camp, Inc. (the “Camp”) was incorporated on April 4, 1949. The Camp was formed to support, maintain, and conduct without charge a children's camp as authorized by the Texas Non-Profit Corporation Act.

Basis of accounting – The Camp prepares its financial statements on the accrual basis of accounting. Revenue is recognized when earned and expenses are recognized when the obligations are incurred.

The financial statements are presented in accordance with Financial Accounting Standards Board (FASB), Accounting Standards Codification (ASC) 958, and the provisions of the American Institute of Certified Public Accountants (AICPA) Audit and Accounting Guide for Not for Profit Organizations (“the Guide”).

Under provisions of the Guide, net assets are revenues and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Camp and changes therein are classified as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Camp. The Camp’s board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Camp or by the passage of time. Other donor restrictions are perpetual in nature where by the donor has stipulated the funds be maintained in perpetuity.

Fund accounting – The accounts of the Camp are maintained in accordance with the principles of fund accounting. Under fund accounting, resources are classified for accounting purposes into various funds established according to their nature and purpose. The financial statements of the Camp have been prepared utilizing the accrual basis of accounting.



Contributions – Contributions received, including unconditional promises to give, are recorded with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor-imposed restrictions. Amounts received that are designated for future periods are reported support with donor restrictions that increases net assets with donor restrictions. Net assets with donor restrictions are reclassified to net assets without donor upon satisfaction of the time or purpose restrictions.

Annuity Payable –An annuity payable is recorded at the present value of expected future payments based on the life expectancy of the donor and the prevailing interest rate. Payments are made quarterly.

Beneficial Interests in Trusts –The Camp is the beneficiary of several split interest arrangements. Contributions of trust interest that are unconditional and irrevocable are recognized as contribution revenue using the fair market value of the gift based on the expected future cash flows of the gift when sufficient information is available to measure the beneficial interest. Changes in the value of the trusts are reported in the statement of activities as increases/(decreases) in donor restricted net assets.

Donated property and labor – Donated property, marketable securities and other non-cash donations are recorded as contributions at their estimated market value at the date of donation. Volunteers contribute time to the activities of the Camp without compensation. Unless the criteria for recognition of such volunteer effort under ASC 958-605-25-16 has been satisfied, the financial statements do not reflect the value of those contributed services because, although clearly beneficial, no reliable basis exists for determining an appropriate amount to be associated with certain volunteer services rendered. Contributed services are recognized according to ASC 958-605-25-16 when the services received create or enhance nonfinancial assets or require specialized skills that would need to be purchased if not provided by donation.

Investments – Investments are carried at fair market value. Investment income gains and losses are reported as increases or decreases in net assets without donor restrictions or with donor restrictions based on the nature of the original investment.

New Accounting Pronouncements – On October 1, 2020, the Camp adopted Accounting Standard Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). Topic 606 supersedes the revenue recognition requirements in FASB ASC 605, Revenue Recognition, and requires the recognition of the revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services.



Most of the Camp’s revenue is generated from contributions, grants, and investments which do not come under the scope of this standard. However, the Camp Store revenue does fall within the scope of the standard. Camp Store revenue is generated through the sales of souvenirs and other camp related products. These sales contain a single delivery element and revenue is recognized at a single point in time when ownership, risks and rewards transfer. The Camp used the modified retrospective method and there was no effect to opening net assets without donor restrictions or opening net assets with donor restrictions as of October 1, 2020. In comparison to the year ended September 30, 2020, there was no effect of adopting the new accounting principle in 2021. Accordingly, no adjustment was necessary.

Property and equipment – are stated at cost except for donated equipment that is stated at fair market value at date of receipt. The cost of major renewal and betterments are capitalized. Expenditures for maintenance and repairs and for minor renewals and betterments are charged to expenses.

Income taxes – The Camp is a 501(c)(3) organization exempt from federal income tax as provided under the Internal Revenue Code and therefore has no provision for federal income taxes. The Camp has no material unrecognized tax positions due to uncertainties in income tax positions as of September 30, 2022 and 2021. If the Camp incurs any interest or penalties related to taxes, they are included in tax expense in the period incurred. For federal income tax purposes, the returns essentially remain open for possible examination for a period of three years after the respective filing deadlines for those returns.

Cash and cash equivalents – For purposes of reporting cash flows, cash equivalents include time deposits, and all highly liquid debt instruments with original maturities of three months or less which are not restricted for long-term purposes (see note 2). The following table provides a reconciliation of cash, cash equivalents and restricted cash reported on the statement of financial position that sum to the total of the same such amount on the statement of cash flows as of September 30, 2022 and 2021.

	<u>2022</u>	<u>2021</u>
Cash	\$ 1,778,515	\$ 4,754,394
Money market investment accounts	<u>709,876</u>	<u>624,713</u>
Cash and cash equivalents	<u>\$ 2,488,391</u>	<u>\$ 5,379,107</u>

Promises to give – Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue.



The Camp uses the allowance method to determine uncollectible promises to give. The allowance is based on prior years' experience and management's analysis of specific promises made. Changes in the allowance for uncollectible promises to give are recorded against contribution revenue in the year of the change.

Use of estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Allocation of Expenses – The costs of providing the various programs and supporting services have been summarized on a functional basis in the statement of activity. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Advertising – Advertising costs, except for costs associated with direct-response advertising, are charged to operations when incurred. Advertising expense for the years ended September 30, 2022 and September 30, 2021, were \$24,759 and \$24,113.

Date of Management’s Review - Management has evaluated subsequent events through January 18, 2023, which is the date the financial statements were available to be issued.

2. INVESTMENTS

The Camp carries investments at their fair values in the Statement of Financial Position. Unrealized gains and losses are included in the change in net assets in the accompanying Statement of Activities.

The Camp’s investments at September 30, 2022 and 2021, consist of securities held at J. P. Morgan and U.S. Trust and certain other investments and are categorized as follows:

	2022		2021	
	Cost	Value	Cost	Value
Money Market	\$ 1,232,213	\$ 1,232,213	\$ 1,060,421	\$ 1,060,421
Debt Securities	9,038,321	9,205,816	7,432,951	9,604,838
Equity Securities	15,491,065	17,171,959	15,342,202	21,819,803
Other	4,497,067	5,349,591	4,617,708	5,707,361
Total	<u>\$ 30,258,666</u>	<u>\$ 32,959,579</u>	<u>\$ 28,453,282</u>	<u>\$ 38,192,423</u>



Of the investments listed above, \$9,153,709 and \$9,082,550 are net assets with donor restrictions held in perpetuity (endowment fund) and \$3,106,101 and \$7,833,221 are net assets with donor restrictions as of September 30, 2022 and 2021, respectively.

The Camp's trust investment accounts held by Bank of America are collateral for the Camp's line of credit (see Note 7).

The following schedule summarizes the investment returns and classification in the Statement of Activities for the year ended September 30, 2022.

	2022		
	Without donor restrictions	With donor restrictions	Total
Interest and dividends	\$ 650,556	\$ 457,453	\$ 1,108,009
Oil and gas income	317,316	-	317,316
Realized gains (losses)	406,408	313,274	719,682
Unrealized gains (losses)	(4,086,943)	(3,000,382)	(7,087,325)
Investment fees	(200,696)	(74,195)	(274,891)
	<u>\$ (2,913,359)</u>	<u>\$ (2,303,850)</u>	<u>\$ (5,217,209)</u>

The following schedule summarizes the investment returns and classification in the Statement of Activities for the year ended September 30, 2021.

	2021		
	Without donor restrictions	With donor restrictions	Total
Interest and dividends	\$ 340,615	\$ 225,605	\$ 566,220
Oil and gas income	202,454	-	202,454
Realized gains (losses)	436,594	296,124	732,718
Unrealized gains (losses)	2,391,561	2,117,458	4,509,019
Investment fees	(143,900)	(72,347)	(216,247)
Total	<u>\$ 3,227,324</u>	<u>\$ 2,566,840</u>	<u>\$ 5,794,164</u>

3. BENEFICIAL INTERESTS IN TRUSTS

The Camp has been named as a beneficiary in several split interest agreements including charitable remainder trusts and charitable lead trusts.



The Camp is a remainder beneficiary of two charitable remainder trusts, which were established with a bank trust department upon the death of the trust settlors. Two income beneficiaries are to receive a set annuity each year equal to a percentage of the net fair market value of the trust assets as of the date of the trust’s creation. Upon the death of each beneficiary, fifty percent of the remaining principal is to be distributed to the Camp. On an annual basis, the Camp revalues the asset based on applicable mortality tables and current market conditions. Changes in the value of the trusts have been reported in the statement of activities as increases in donor restricted net assets.

The Camp is named as a percentage beneficiary of three perpetual charitable trusts. The trusts were established with bank trust departments upon the death of the trust settlors. The Camp is receiving quarterly or annual payments from the trusts in perpetuity. An asset for the beneficial interest in the trusts is being recognized at the present value of the expected cash flow payments discounted at rates from 2% to 6.5%. The distributions received from the trusts have been reported in the statement of activities as investment income and the change in the value of the trusts have been reported as gains and losses - donor restricted.

The Camp is named as a thirty percent beneficiary of a charitable lead trust. The trust was established with a bank trust department upon the death of the trust settlor. The beneficiaries of the trust, including the Camp, received quarterly distributions from the trust. In 2021, the last non charity beneficiary died and per the trust agreement, the trust terminated. The Camp received a final distribution of \$699,382 in 2021.

The Camp is named as a forty percent beneficiary of a charitable lead trust. The trust was established with a bank trust department upon the death of the trust settlor. The beneficiaries of the trust, including the Camp, will receive distributions. However, the remaining beneficiary died in 2019. The Trust will operate for five years from that date and then distribute forty percent to the Camp. An asset for the beneficial interest in the trust is being recognized at the present value of the trust assets less the present value of the expected annuity payments discounted at a rate of 1.3%. The fair value of the Camp’s interest in the trust was estimated at \$1,709,452 which was recorded on September 30, 2020. Future distributions received from the trust will be recorded as a reduction in the value of the beneficial interest in the trust and a corresponding reclassification from donor restricted to without donor restricted net assets. The change in the value of the trust is reported in the statement of activities as a change in value of beneficial interests in trusts.

Beneficial interests in trusts are as follows:

	2022	2021
Charitable remainder trusts	\$ 317,236	\$ 346,667
Beneficial interests in perpetual trusts	268,480	202,707
Beneficial interest in charitable lead trust	1,583,811	1,847,534
Beneficial interests in trusts end of year	<u>\$ 2,169,527</u>	<u>\$ 2,396,908</u>



Statement of Activities:

	2022	2021
Distributions reported as investment income	\$ 10,077	\$ 10,112
Change in value of beneficial interests-donor restricted	(273,533)	422,950
Gain (loss) of beneficial interests-donor restricted	65,773	(135,192)
Income from beneficial interests in trusts	<u>\$ (197,683)</u>	<u>\$ 297,870</u>

4. FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board Accounting Standards Codification, *Fair Value Measurements and Disclosures* (FASB ASC 820), establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

Various inputs are used in determining fair value. The three levels inputs of the fair value hierarchy under FASB ASC 820 are described below:

Level 1- Quoted prices for identical assets or liabilities in active markets that the Camp has the ability to access.

Level 2- Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment speeds, credit risk, etc.) If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Significant, unobservable inputs (including the Camp’s own assumptions in determining the fair value of investments).

The asset’s or liability’s fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in the methodologies used at September 30, 2022 and 2021.



Level 1 Measurements

Money market funds, debt securities, equity securities, and other investments consist of investments in individual assets of the types noted as well as investments in mutual funds and other investment vehicles that invest in assets of certain types. The individual securities and the other investment vehicles are valued at the closing price reported on the active market on which the individual securities are traded. Mutual funds are valued at the quoted net asset value (“NAV”) of shares held by the plan at year end.

Level 3 Measurements

Certain other investment assets are comprised of mineral interests and beneficial interests in trusts. Mineral interests are valued at the estimated present value of future net royalty income which approximates fair value and investment property that is valued at donated cost which approximates fair value. Beneficial interests in trusts are valued at the net present value of their income streams which approximates fair value. The Camp considers the measurement of its beneficial interests in the trust to be a level 3 measurement within the fair value hierarchy because the Camp does not have the ability to direct the trustee on management of the trust assets or redemption. See Note 3 for quantitative information about this level 3 fair value measurement.

Unrealized gains and losses on level 3 assets are reported in the accompanying statement of activities as a component of investment income in support and revenue without donor restrictions. For the mineral interest, total unrealized gains / (losses) totaled \$208,856 and (\$543,678) in 2022 and 2021, respectively, and there were no transfers, purchases, issues sales or settlements. For the beneficial interest in trusts, total unrealized gains / (losses) for the beneficial interest in trusts totaled (\$207,760) and \$287,759 in 2022 and 2021, respectively. In 2022, there were no transfers in and \$19,621 transferred out. In 2021, there were no transfers in and \$767,295 transferred out.



The following table sets forth by level, within fair value hierarchy, the Camp's assets at fair value:

Assets at Fair Value as of September 30, 2022:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Unobservable Inputs (Level 3)	Total
<u>Recurring fair value measurements:</u>			
Money market funds	\$ 1,232,213		\$ 1,232,213
Debt securities	9,205,816		9,205,816
Equity securities	17,171,959		17,171,959
Beneficial interests in trusts		\$ 2,169,527	2,169,527
Other	4,535,477	814,114	5,349,591
Total	\$ 32,145,465	\$ 2,983,641	\$ 35,129,106

Assets at Fair Value as of September 30, 2021:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Unobservable Inputs (Level 3)	Total
<u>Recurring fair value measurements:</u>			
Money market funds	\$ 1,060,421		\$ 1,060,421
Debt securities	9,604,838		9,604,838
Equity securities	21,819,804		21,819,804
Beneficial interests in trusts		\$ 2,396,908	2,396,908
Other	5,102,103	605,257	5,707,360
Total	\$ 37,587,166	\$ 3,002,165	\$ 40,589,331



5. PROMISES TO GIVE

Unconditional promises to give at September 30, 2022 and 2021 consist of the following:

	<u>2022</u>	<u>2021</u>
Dues and other receivables	\$ 37,273	\$ 71,026
Capital and other pledges with donor restrictions, net of allowance of \$23,440 in 2022 and \$6,998 in 2021	497,210	148,503
Endowment pledges with donor restrictions- held in perpetuity, net of allowance of \$360 in 2022 and \$360 in 2021	<u>7,640</u>	<u>7,640</u>
Unconditional promises to give before unamortized discount	541,123	227,169
Less unamortized discount – With donor restrictions-capital and other pledges	(36,300)	(2,256)
With donor restrictions-held in perpetuity	<u>(465)</u>	<u>-</u>
Net unconditional promises to give	<u>\$ 505,358</u>	<u>\$ 224,913</u>

Unconditional promises to give as of
September 30, 2022 due in:

Less than one year	\$ 266,406
One to five years	<u>295,517</u>
Subtotal	561,923
Less: Unamortized discount	(36,765)
Allowance for uncollectible pledges	<u>(23,800)</u>
	<u>\$ 505,358</u>

For the years ended September 30, 2022 and 2021, the discount rate applied to promises to give that are expected to be collected in future years was approximately 4.12% and 0.46%, respectively.

6. PROPERTY AND EQUIPMENT

For the fiscal years ended September 30, 2022 and 2021, the Camp recorded depreciation expense in the amount of \$483,986 and \$494,320, respectively. Depreciation is computed on a straight-line basis over the estimated useful lives of the property and equipment.



The cost and estimated useful lives as of September 30, 2022 and 2021 are as follows:

	2022 Cost or	2021 Cost or	Estimated Useful Life In Years
	<u>Donated Value</u>	<u>Donated Value</u>	
Construction in progress	\$ 9,852,130	\$ 1,248,823	
Land	87,488	87,488	
Land improvements	1,254,291	1,254,291	10 - 33
Buildings	8,496,589	8,491,511	33 - 39
Campsites, roads, walks and other ground improvements	2,947,918	2,933,525	15 - 33
Furniture and fixtures	356,820	356,820	10
Equipment	851,190	802,409	10
Computer equipment	133,124	130,105	6
Vehicles	608,234	562,563	5
Total	<u>24,587,784</u>	<u>15,867,555</u>	
Less: Accumulated depreciation	<u>(11,121,498)</u>	<u>(10,637,512)</u>	
Net	<u>\$13,466,286</u>	<u>\$ 5,230,023</u>	

As of September 30, 2022, \$3,117,400 of donor restricted funds were expended for construction of bunkhouses and cabins that were not yet complete. Per FASB ASC 958-360-45, construction in progress is restricted until the assets are placed in service. Accordingly, these assets are presented as Property and Equipment – donor restricted on the Statement of Financial Position.

7. LINE OF CREDIT, INTEREST COST AND SUBSEQUENT EVENT

In June 2021, the Camp obtained a \$7,550,000 line of credit from Bank of America to help finance construction of new facilities at the Camp. This line is collateralized by the Camp's trust investment accounts held by Bank of America with a value of \$11,666,573 at September 30, 2022. Interest is payable monthly at an interest rate of 1.1% over the Bloomberg Short-Term Bank Yield Index Floating Rate and principal is due on demand. At September 30, 2022, the balance on the line of credit was \$4,191,000 and the effective interest rate was 4.08%.

The Camp capitalizes interest cost as a component of the cost of construction in progress. Interest costs capitalized to construction in progress for the years ended September 30, 2022 and September 30, 2021 were \$30,209 and \$0, respectively.

Subsequent to September 30, 2022, the Camp drew an additional \$1,125,815 on its line of credit resulting in a balance of \$5,318,815 at January 18, 2023.



8. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of cash, construction in progress, beneficial interests in trusts, and unconditional promises to give at September 30, 2022 and 2021.

Subject to expenditure for specified purpose:	2022	2021
Expenditures for operations	\$ 59,557	\$ 59,698
Capital improvements	3,117,400	1,725,208
	<u>3,176,957</u>	<u>1,784,906</u>
Subject to the passage of time:		
For periods after September 30, 2022	<u>2,151,505</u>	<u>2,396,908</u>
Subject to the Camp's spending policy and appropriation:		
Unappropriated endowment earnings	<u>3,507,454</u>	<u>6,194,562</u>
Total net assets with donor restrictions	<u>\$ 8,835,916</u>	<u>\$ 10,376,376</u>

The time restricted beneficial interests in trust are Board designated testamentary gifts received by the Camp, not specifically designated for any other purpose and are deemed to have been received by the Trust fund. See Note 10.

Releases from donor restricted net assets for the years ended September 30, 2022 and 2021, are as follows:

	2022	2021
Expenditures for operations	\$ 47,428	\$ 91,851
Capital improvements	48,344	-
Appropriated endowment earnings	383,258	153,259
Trust distribution	19,621	767,295
Total net assets with donor restrictions released	<u>\$ 498,651</u>	<u>\$ 1,012,405</u>

9. NET ASSETS - ENDOWMENT FUND

The Camp is subject to the State of Texas' Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) and ASC 958-205-45-28, *Endowments of Not-for Profit organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowed Funds*. The Board of Directors has determined that some of its net assets are endowment funds as defined by UPMIFA. Most contributions are subject to the Texas Lions Camp Governing Instrument. Certain contributions are received subject to other trust instruments, or are subject to specific agreements with the Camp.



Under the terms of the of the Governing Instrument, the Board of Directors has the ability to distribute so much of the corpus of any trust or separate gift, devise, bequest, or fund as the Board shall determine.

In accordance with UPMIFA, the organization considers the following factors in making determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund.
2. The purposes of the organization and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and appreciation of investments
6. Other resources of the organization
7. The investment policies of the organization

Contributions that are subject to other gift instruments may be recorded with donor restrictions or without donor restrictions, depending on the specific terms of the agreement. Generally, if the corpus of the contribution will at some future time become available for spending it is recorded with donor restrictions, if the corpus never becomes available for spending it will be reported with donor restrictions-held in perpetuity. In addition, contributions that are promised to be given in a future period are presented with donor restrictions until the payments are due.

The Camp has the objective to maintain the purchasing power of its endowments over time while generating income for operations. The Camp's spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes.

The current spending policy calls for the appropriation and expenditure of the net income of the endowment investments, exclusive of the net realized and unrealized appreciation. Upon authorization of the Board, any realized and unrealized appreciation can be appropriated.

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Camp to retain as a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature are reported as net assets without donor restrictions. There are no such deficiencies as of September 30, 2022 and 2021.



Changes in endowed assets for the year ended September 30, 2022 were as follows:

	With donor restrictions	With donor restrictions- held in perpetuity	Total
Net endowed assets, beginning of year	\$ 6,194,562	\$ 9,090,190	\$ 15,284,752
Interest and dividends	457,453		457,453
Investment fees	(74,195)		(74,195)
Net realized and unrealized depreciation	(2,687,108)		(2,687,108)
Contributions		70,694	70,694
Amounts appropriated for expenditure	(383,258)		(383,258)
Changes in endowed assets	(2,687,108)	70,694	(2,616,414)
Net endowed assets, end of year	<u>\$ 3,507,454</u>	<u>\$ 9,160,884</u>	<u>\$ 12,668,338</u>

Changes in endowed assets for the year ended September 30, 2021 were as follows:

	With donor restrictions	With donor restrictions- held in perpetuity	Total
Net endowed assets, beginning of year	\$ 3,780,981	\$ 8,979,510	\$ 12,760,491
Interest and dividends	225,605		225,605
Investment fees	(72,346)		(72,346)
Net realized and unrealized appreciation	2,413,581		2,413,581
Contributions		110,680	110,680
Amounts appropriated for expenditure	(153,259)		(153,259)
Changes in endowed assets	2,413,581	110,680	2,524,261
Net endowed assets, end of year	<u>\$ 6,194,562</u>	<u>\$ 9,090,190</u>	<u>\$ 15,284,752</u>



The Endowment fund's net assets with donor restrictions-held in perpetuity consist of the following:

	2022	2021
Receivables due in one to five years, net of discount and allowance	\$ 7,175	\$ 7,640
Investments (at amount of original contribution)	9,153,709	9,082,550
	<u>\$ 9,160,884</u>	<u>\$ 9,090,190</u>

10. NET ASSETS WITHOUT DONOR RESTRICTIONS

The Board has designated testamentary gifts received by the Camp, not specifically designated for any other purpose, shall be deemed to have been received by the Trust fund. Also, the Board has designated net gains (both realized and unrealized) on such funds are to be reinvested in the Trust fund. Net income generated by the Trust fund may be used for operations upon authorization by the Board. The principal of the Trust fund may be used for acquisition and replacement of real property and major equipment upon approval by a 2/3 vote by the Board. If the principal of the Trust fund is to be used for any other purpose, a 4/5 vote of the Board is needed. As of September 30, 2022 and 2021, the amount of such funds designated as Trust funds in the accompanying financial statements is \$10,424,531 and \$19,463,830, respectively.

Activity without donor or time restrictions in the Trust fund during the years ended September 30, 2022 and 2021 was as follows:

	2022	2021
Trust fund balance at beginning of year	\$ 19,463,830	\$ 16,843,753
Contributions	109,443	436,209
Net realized and unrealized investment income (loss) designated for reinvestment	(2,914,359)	3,224,244
Net investment income used for operations	(756,100)	(1,040,376)
Net trust assets used for capital improvements	(5,478,283)	-
Trust fund balance at end of year	<u>\$ 10,424,531</u>	<u>\$ 19,463,830</u>



The Board has also designated net assets for the net book value of certain land, buildings and improvements that by their nature are not disposable by the Camp as long as it maintains its operations of the summer camp. These assets at September 30, 2022 and 2021 are as follows:

	2022	2021
Construction in progress	\$ 6,734,730	\$ 1,248,822
Land	53,340	53,340
Land improvements	1,254,291	1,254,291
Buildings	8,496,589	8,491,511
Campsites, roads, walks and other improvements	2,947,918	2,933,525
Total	19,486,868	13,981,489
Less: Accumulated depreciation	(9,399,755)	(9,015,331)
Net	\$ 10,087,113	\$ 4,966,138

11. 401(k) PROFIT-SHARING PLAN

The Camp has a 401(k) profit sharing plan covering substantially all employees over the age of 21 with one year of service or more. The Company may contribute a discretionary percentage of the amount of an employee's elected salary deferrals and other discretionary contributions. Total contributions to the plan for the years ended September 30, 2022 and 2021 were \$45,219 and \$42,943, respectively.

12. CONCENTRATIONS OF CREDIT AND MARKET RISK

In September 30, 2022 and 2021, the Camp received approximately 93% and 94%, respectively, of its support and revenues (excluding all investment income) from Lions in the State of Texas. As of September 30, 2022 and 2021, approximately 95% of unconditional promises to give were from Lions in the State of Texas.

Deposits at FDIC-insured institutions are insured up to \$250,000. The balances in the Camp accounts were in excess of these federally insured limits as of September 30, 2022.



13. CONTINGENT LIABILITY

On May 25, 2021, with the consent of the Board of Directors, the President and CEO executed a contract for the construction of two bunkhouses and 12 prefabricated cabins and all associated utilities, hardscape, minimal landscape and base material parking lot. The Camp incurred a line of credit (see Note 7) to help pay for construction. The budget for this construction project is approximately \$10 million and the project is expected to be completed in January 2023. Construction costs of approximately \$9.8 million were expended at September 30, 2022.

14. RISKS AND UNCERTAINTIES

The Camp utilizes various investment instruments which are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and those changes could materially affect the amounts reported in the financial statements.

The COVID-19 outbreak in the United States caused disruption to Texas Lions Camp operations. The Camp held scaled down Family Camps in 2021 and 2022 to reduce the risk of Covid among its campers. As the Camp relies on donations and fundraising, the Camp's operations may be adversely affected. However, the financial impact cannot be estimated at this time.

15. LIQUIDITY

The Camp's financial assets available within one year of the balance sheet date for general expenditures are as follows:

	<u>2022</u>	<u>2021</u>
Cash, without donor restrictions	\$ 1,778,515	\$ 4,754,394
Contributions receivable, time restricted, due within one year	37,273	71,026
Investments, without donor restrictions	6,084,237	1,812,822
Inventory	24,257	33,195
Prepaid expenses	<u>26,629</u>	<u>22,071</u>
Total financial assets available to meet cash needs	<u>\$ 7,950,911</u>	<u>\$ 6,693,508</u>

The Camp's financial assets have been reduced by amounts not available for general use because of donor imposed restrictions within one year of the balance sheet date.



The Camp's working capital and cash flows during the year are attributable to the annual cash receipts from Lions' Clubs membership dues, investment income, and foundation grants without restrictions.

The Camp carries has a balance of \$4,191,000 due on demand on its line of credit (See Note 7) that is collateralized by Trust fund assets. It has \$3,359,000 of unused credit remaining on the line. The line of credit is designated for the construction of new bunkhouses. It is not available to be used for general operations and it is collateralized by the Camp's Trust fund.

The Camp does not intend to spend from its Trust fund for operational purposes. However, the Camp could potentially use amounts in excess of what is needed for the collateralization of the line of credit if made available with 4/5 vote of the Board.

16. METHODS USED FOR ALLOCATION OF EXPENSES FROM MANAGEMENT AND GENERAL ACTIVITIES

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Camp. Such allocations are determined by management on an equitable basis. The following expenses are allocated based on time and effort: salaries and wages, employee benefits, accounting and legal fees, Board costs, bank fees, computer services, dues and subscriptions, payroll fees, postage, printing, insurance, office expenses, utilities, and other miscellaneous expenses. Vehicle expense is allocated based on mileage. Depreciation and non-vehicle repairs and maintenance are allocated based on an asset's purpose.



TEXAS LIONS CAMP, INC.

**SUPPLEMENTAL SCHEDULE OF BUDGETED AND BUDGETARY ACTUAL SOURCES AND USES OF FUNDS
FOR THE YEAR ENDED SEPTEMBER 30, 2022 (SEE NOTE AT PAGE 31)**

	2022	("Unaudited") BUDGET	VARIANCE	PERCENTAGE VARIANCE
SOURCES OF FUNDS				
CENTURY CLUB	\$ 206,097	\$ 225,000	\$ (18,903)	(8.40)
LIFE MEMBERSHIP	14,234	25,000	(10,766)	(43.06)
MEMORIALS	91,988	65,000	26,988	41.52
INTEREST INCOME	1,000	12,000	(11,000)	(91.67)
MEMBERSHIP DUES	396,191	515,000	(118,809)	(23.07)
DONATIONS	6,365	75,000	(68,635)	(91.51)
LIONS GENERAL DONATIONS	189,292	200,000	(10,708)	(5.35)
100% PARTICIPATION	146,810	235,000	(88,190)	(37.53)
OUTSIDE DONATIONS	58,238	150,000	(91,762)	(61.17)
FOUNDATION GRANTS	105,388	150,000	(44,612)	(29.74)
CORPORATE SPONSORSHIP	-	50,000	(50,000)	(100.00)
CORPORATE MATCHING	438	2,500	(2,063)	(82.50)
SALE OF PROMOTIONAL ITEMS	30,234	75,000	(44,766)	(59.69)
CHRISTMAS APPEAL	130,539	125,000	5,539	4.43
VENDING INCOME	-	500	(500)	(100.00)
LEASE GROUPS	1,700	40,000	(38,300)	(95.75)
SERVICE REVENUE	-	187,500	(187,500)	(100.00)
GOLF TOURNAMENT PROCEEDS	120,499	100,000	20,499	20.50
FUNDRAISING	6,393	-	6,393	-
CAMP PICTURES	-	1,500	(1,500)	(100.00)
MATERIAL/SERVICE CONTRIBUTION	4,000	-	4,000	-
CONTRIBUTIONS - JACK WIECH	62,664	65,000	(2,336)	(3.59)
OTHER INCOME	1,507	188,000	(186,493)	(99.20)
INCOME FROM SALE OF ASSET	11,233	5,000	6,233	124.66
INSURANCE REFUNDS	79,597	10,000	69,597	695.97
COUNSELOR SCHOLARSHIPS	-	2,000	(2,000)	(100.00)
LICENSE PLATE INCOME	6,258	15,000	(8,742)	(58.28)
SPECIAL PROJECTS	1,000	10,000	(9,000)	(90.00)
DIVIDEND INCOME	-	6,000	(6,000)	(100.00)
DESIGNATED REVENUE	1,487,823	40,000	1,447,823	3,619.56
TRANSFER FROM ENDOWMENT	383,258	150,000	233,258	155.51
TRANSFER FROM TRUST FUND	756,100	425,000	331,100	77.91
TOTAL SOURCES OF FUNDS	4,298,846	3,150,000	1,148,846	36.47
USES OF FUNDS				
CAMP:				
ARCHERY	2,284	1,000	1,284	128.41
ARTS & CRAFTS	625	1,650	(1,025)	(62.14)
AQUATICS	4,402	4,500	(98)	(2.19)



TEXAS LIONS CAMP, INC.

**SUPPLEMENTAL SCHEDULE OF BUDGETED AND BUDGETARY ACTUAL SOURCES AND USES OF FUNDS
FOR THE YEAR ENDED SEPTEMBER 30, 2022 (SEE NOTE AT PAGE 31)**

	2022	("Unaudited") BUDGET	VARIANCE	PERCENTAGE VARIANCE
AWARDS	564	2,000	(1,436)	(71.80)
BANQUET	1,571	8,500	(6,929)	(81.52)
BARN YARD/PETTING ZOO	3,650	2,000	1,650	82.49
CAMPER PROVISIONS	8	500	(493)	(98.50)
CAMPER PICTURES	780	2,200	(1,420)	(64.55)
CERAMICS	-	500	(500)	(100.00)
CERTIFICATION	8,422	12,000	(3,578)	(29.82)
COUNSELOR SCHOLARSHIPS	-	2,000	(2,000)	(100.00)
DUES & SUBSCRIPTIONS	15,134	6,000	9,134	152.23
DIRECTORS TRAINING	4,465	10,000	(5,535)	(55.35)
WORK WEEKEND	9,971	15,000	(5,029)	(33.52)
FIREWORKS	-	1,000	(1,000)	(100.00)
FINE ARTS	-	500	(500)	(100.00)
DINING HALL:				
FOOD	64,310	165,000	(100,690)	(61.02)
PAPER PRODUCTS	2,399	14,000	(11,601)	(82.87)
SALARIES	34,052	65,000	(30,948)	(47.61)
PAYROLL TAXES	3,356	5,687	(2,331)	(40.99)
GREENHOUSE	560	500	60	11.99
INSURANCE CAMPERS	413	3,800	(3,387)	(89.13)
LAUNDRY	10,328	29,812	(19,484)	(65.36)
LINENS	1,000	-	1,000	-
MUSIC	459	500	(41)	(8.20)
NATURE CRAFTS	1,194	1,200	(6)	(0.49)
WORKSHOP	820	2,000	(1,180)	(58.98)
OFFICE SUPPLIES	7,605	4,916	2,689	54.69
CSI	-	750	(750)	(100.00)
POSTAGE	3,339	5,000	(1,661)	(33.23)
PRINTING	9,233	10,000	(767)	(7.67)
PHOTOGRAPHY	105	1,500	(1,395)	(93.00)
RECREATION	836	900	(64)	(7.14)
ROPES COURSE	1,172	2,500	(1,328)	(53.10)
SPECIAL ACTIVITIES	3,292	3,500	(208)	(5.95)
STORE INVENTORY	26,526	40,000	(13,474)	(33.68)
SALES AND OTHER TAXES	2,632	4,000	(1,368)	(34.20)
SECURITY RECORD CHECK	1,181	4,000	(2,819)	(70.47)
TRAVEL	7,476	40,000	(32,524)	(81.31)
UNIFORMS	3,035	18,000	(14,965)	(83.14)
UNIT ACTIVITIES	4,262	250	4,012	1,604.68
VENDING	1,188	3,000	(1,812)	(60.40)
EMPLOYEE RELATIONS	1,880	3,500	(1,620)	(46.27)



TEXAS LIONS CAMP, INC.

SUPPLEMENTAL SCHEDULE OF BUDGETED AND BUDGETARY ACTUAL SOURCES AND USES OF FUNDS
FOR THE YEAR ENDED SEPTEMBER 30, 2022 (SEE NOTE AT PAGE 31)

	2022	("Unaudited") BUDGET	VARIANCE	PERCENTAGE VARIANCE
INFIRMARY:				
SUPPLIES	437	4,000	(3,563)	(89.07)
OUTSIDE MEDICAL FEES	185	3,000	(2,815)	(93.83)
SALARIES	9,096	55,000	(45,904)	(83.46)
PAYROLL TAXES	896	4,675	(3,779)	(80.83)
EQUESTRIAN:				
DUES & SUBS	265	500	(235)	(47.00)
FARRIER	5,787	2,800	2,987	106.67
HORSE FEED	45,716	25,000	20,716	82.86
MEDICAL COST	4,300	3,000	1,300	43.32
RIDING SUPPLIES	264	500	(236)	(47.27)
RANCH SUPPLIES	5,609	2,600	3,009	115.73
WILDLIFE MANAGEMENT	4,428	2,500	1,928	77.13
JANITORIAL	23,394	5,000	18,394	367.88
SALARIES:				
PROGRAM STAFF	235,649	268,200	(32,551)	(12.14)
PROGRAM STAFF PAYROLL TAXES	18,609	21,420	(2,811)	(13.12)
SUMMER STAFF	70,145	300,000	(229,855)	(76.62)
SUMMER STAFF PAYROLL TAXES	6,893	25,500	(18,607)	(72.97)
DIABETIC CAMP:				
MEDICAL GRANT	8,405	63,000	(54,595)	(86.66)
OUTSIDE MEDICAL FEES	11,937	25,110	(13,172)	(52.46)
CAMP SUBTOTAL	696,991	1,310,470	(613,480)	(46.81)
ADMINISTRATION DEPARTMENT:				
AUDIT FEE	25,500	25,500	-	-
BAD DEBT EXPENSE	0	-	-	-
BANK CHARGES	8,799	10,000	(1,201)	(12.01)
ACH CHARGES	994	2,000	(1,006)	(50.32)
PAYROLL SERVICE CHARGES	45,064	30,000	15,064	50.21
BOARD MEETING COST	39,840	25,000	14,840	59.36
DUES & SUBSCRIPTIONS	3,496	5,000	(1,504)	(30.09)
LEASE GROUP EXPENSES	0	-	-	-
LEGAL FEES	318	3,500	(3,183)	(90.93)
OFFICE SUPPLIES	3,231	10,000	(6,769)	(67.69)
POSTAGE	2,291	3,500	(1,209)	(34.55)
PRINTING	0	1,000	(1,000)	(100.00)
COMPUTER SERVICES & SUPPLIES	13,945	40,000	(26,055)	(65.14)
SALARIES	176,050	287,554	(111,504)	(38.78)
PAYROLL TAXES	14,686	20,776	(6,090)	(29.31)
EMPLOYEE RELATIONS	537	1,000	(463)	(46.26)



TEXAS LIONS CAMP, INC.

SUPPLEMENTAL SCHEDULE OF BUDGETED AND BUDGETARY ACTUAL SOURCES AND USES OF FUNDS
FOR THE YEAR ENDED SEPTEMBER 30, 2022 (SEE NOTE AT PAGE 31)

	2022	("Unaudited") BUDGET	VARIANCE	PERCENTAGE VARIANCE
ADMINISTRATION SUBTOTAL	334,750	464,830	(130,080)	(27.98)
DEVELOPMENT:				
DUES & SUBSCRIPTIONS	15,094	2,500	12,594	503.77
PRINTING	114	5,000	(4,887)	(97.73)
PRODUCTION PROGRAMS	0	50,000	(50,000)	(100.00)
FUNDRAISING EXPENSE	0	-	-	-
POSTAGE	10,870	10,000	870	8.70
CHRISTMAS CARD POSTAGE	1,152	14,000	(12,848)	(91.77)
GOLF	21,354	-	21,354	-
SUPPLIES	5,631	2,000	3,631	181.55
CAMPAIGN - VISION 2020	94	-	94	-
SALARIES	148,907	164,000	(15,093)	(9.20)
PAYROLL TAXES	11,292	13,940	(2,648)	(19.00)
RECOGNITION EMBLEMS	56,318	65,000	(8,682)	(13.36)
DEVELOPMENT SUBTOTAL	270,825	326,440	(55,615)	(17.04)
MAINTENANCE:				
VEHICLES - FUEL	13,944	12,000	1,944	16.20
VEHICLES - MAINTENANCE	5,584	5,500	84	1.53
VEHICLES - PARTS	6,899	5,000	1,899	37.97
VEHICLES - REGISTRATION	1,761	2,000	(239)	(11.96)
VEHICLES - REPAIRS	9,167	5,000	4,167	83.34
REPAIRS & MAINTENANCE				
BUILDINGS	37,850	40,000	(2,150)	(5.38)
EQUIPMENT	14,186	20,000	(5,814)	(29.07)
FURNITURE & FIXTURES	3,709	1,000	2,709	270.93
GENERAL	21,059	20,000	1,059	5.29
LAND	9,021	4,000	5,021	125.53
MAINTENANCE CONTRACTS	9,604	18,000	(8,396)	(46.65)
JANITORIAL SUPPLIES	403	8,000	(7,597)	(94.97)
MAINTENANCE SALARIES	182,016	175,000	7,016	4.01
MAINTENANCE PAYROLL TAXES	14,310	14,875	(565)	(3.80)
MAINTENANCE SUBTOTAL	329,511	330,375	(864)	(0.26)
MARKETING & PUBLIC RELATIONS EXPENSES:				
SALARIES	69,141	171,000	(101,859)	(59.57)
PAYROLL TAX	5,494	11,135	(5,641)	(50.66)
ADVERTISING AND PROMOTION	16,028	5,000	11,028	220.56
DUES & SUBSCRIPTIONS	0	1,000	(1,000)	(100.00)
MEDIA	8,000	2,500	5,500	220.00



TEXAS LIONS CAMP, INC.

SUPPLEMENTAL SCHEDULE OF BUDGETED AND BUDGETARY ACTUAL SOURCES AND USES OF FUNDS
FOR THE YEAR ENDED SEPTEMBER 30, 2022 (SEE NOTE AT PAGE 31)

	2022	("Unaudited") BUDGET	VARIANCE	PERCENTAGE VARIANCE
POSTAGE	2,622	5,000	(2,378)	(47.56)
PRINTING	0	8,500	(8,500)	(100.00)
PUBLIC RELATIONS	280	2,000	(1,720)	(86.00)
OFFICE SUPPLIES	670	500	170	34.00
MARKETING & PR SUBTOTAL	102,235	206,635	(104,400)	(50.52)
INSURANCE:				
ACCIDENT	0	3,000	(3,000)	(100.00)
AUTO	38,579	16,000	22,579	141.12
BUILDINGS	218,240	93,000	125,240	134.67
BOND	4,039	1,000	3,039	303.89
EQUIPMENT	24,781	20,000	4,781	23.90
EMPLOYEE HEALTH	177,397	185,000	(7,603)	(4.11)
EMPLOYEE RETIREMENT	45,219	43,000	2,219	5.16
WORKERS COMPENSATION	18,604	25,000	(6,396)	(25.58)
DIRECTORS & OFFICERS	5,417	8,000	(2,584)	(32.29)
INSURANCE SUBTOTAL	532,276	394,000	138,276	35.10
UTILITIES:				
ELECTRICITY	76,723	75,000	1,723	2.30
GARBAGE	2,847	5,000	(2,153)	(43.07)
GAS	7,203	8,500	(1,297)	(15.26)
TELEPHONE	9,975	9,000	975	10.83
T.V.	9,467	8,500	967	11.38
WATER	11,295	10,000	1,295	12.95
PROPERTY TAXES-TRUST	396	1,250	(854)	(68.34)
UTILITIES SUBTOTAL	117,905	117,250	655	0.56
TOTAL USES	2,384,492	3,150,000	(765,509)	(24.30)
NET INCREASE/(DECREASE)	\$ 1,914,354	\$ 0.00	\$ 1,914,355	*****
DEPRECIATION	483,986	\$ -	\$ 483,986	*****

NOTE: THIS STATEMENT IS PRESENTED FOR PURPOSES OF COMPARISON OF THE BUDGETARY ACTUAL SOURCES AND USES OF CERTAIN FUNDS TO THOSE AMOUNTS BUDGETED. IT IS NOT INTENDED TO PRESENT ALL SOURCES AND USES OF FUNDS, AS DUE TO THEIR NATURE, NOT ALL SOURCES AND USES ARE BUDGETED BY MANAGEMENT.